



## Precision Ag Consultant

Are you are looking for a role with an industry leader where you can make an invaluable impact to the success of your team? As a progressive, dynamic company we are looking for a strong, dedicated and knowledgeable individual to join the Precision AG Group in our Grande Prairie Branch.

### Overview

PrairieCoast Equipment is a progressive, dynamic John Deere Dealership committed to providing quality products and superior customer service, the standards on which our customers have come to trust. Voted one of *Canada's Best Managed Companies™* in 2013, 2014, 2015 & 2016 we value our highly skilled employees as our most important resource

### Summary

Provide consulting services, expertise, and training for the sale and support of solutions enabled by the John Deere Precision AG strategy and other aligned technology and applications. Ensures ongoing AMS (Ag Management Solutions) mainstreaming and works with all dealership departments to sell and support precision farming products and services.

### Job Duties

- Coordinates the execution of the dealership's Machine Optimization, Logistics Optimization, and Ag Decision Support
- Assists in leading the organization in the area of John Deere precision farming products in sales, service, parts, and all other departments
- Serves as the internal and external technical specialist for all precision farming products
- Implements the adoption of new technology and product offerings
- Develops and delivers employee and customer training for advanced precision farming products
- Assists in recommendations of stocking/inventory requirements for solutions enablement
- Assists in recommendations on ordering option codes
- Provides solutions-based business consulting services to customers
- May also support the dealership efforts with third-party providers , Certified Crop Advisor, Ag Service Provider, etc., and related John Deere businesses

### Requirements

- 1+ years' experience in an agriculture-related role
- Dealership sales, service, training, or other related work experience preferred
- Proficient knowledge of electrical and wireless communication systems
- Ability to operate with a solutions approach and identify existing/emerging customer needs
- Ability to use standard desktop applications such as Microsoft Office and internet functions
- Solid organizational, interpersonal, analytical and communication skills
- Ability to work flexible hours and travel to store locations and customers
- Current Class 5 DL. Abstract will be required