



PRAIRIECOAST equipment

JOHN DEERE

BC Golf Territory Manager

PrairieCoast Equipment, a John Deere Dealership with 9 locations, requires a BC Golf Territory Manager.

Highlights:

- Employee owned company
- Awarded Canada's Best Managed Companies 2013, 2014, 2015 and 2016
- Opportunity to grow the business
- Opportunity for career growth
- Excellent compensation and benefit package including bonuses, a company provided truck and a company provided entertainment allowance
- Flexibility to operate out of an Interior or Coastal BC dealership of your choice

The Role:

As the BC Golf Territory Manager, you will be the point person of PrairieCoast Equipment to the Golf Industry, and will be responsible for overseeing the operations of PrairieCoast's golf division for British Columbia. You will participate in Golf industry events and meetings as required. You will also develop an understanding of each golf course's annual equipment maintenance budget requirement and coordinate an annual plan utilizing CRM and Key Account Management. You will participate in advertising, event planning, trade show decisions, and in developing a regional market's golf marketing plan.

Requirements:

- **Must have in depth experience related to the Turf maintenance industry** – applications without this experience will not be accepted
- Must be willing to travel and work extended hours
- Experience with budgeting and expense control
- Familiar with John Deere Golf and Turf Equipment, and competitive products
- Valid Driver's License with an acceptable record

We welcome all applications meeting the above requirements. We will contact those selected for an interview.

Quote Reference: GRMBC0817

Send resume by email to: recruiting@pcequip.ca